2019 Corporate Sponsorship Program















Why Partner with Scripps Health

As partners to Scripps Health Foundation, you will receive exposure to thousands of Scripps constituents and brand your organization as leaders in philanthropy.

In addition to receiving event specific benefits and recognition, our partners receive:

- Special recognition on all event collateral and event registration websites
- Upgraded tributes for sponsoring more than one event
- · Inclusion in event-specific, post-event news releases
- Partners sponsoring \$25,000 or more in 2019, will receive an invitation to breakfast or lunch with the Scripps Health executive team.



	M.O.S.T. Mariachi Festival	Scripps Clinic Golf	Rockin' Encinitas	Candlelight Ball	Mercy Ball	Spinoff
	June 1, 2019 Benefiting Mercy Outreach Surgical Team	September 19 & 20, 2019 Benefiting Scripps Clinic and Scripps Green Hospital	October 17, 2019 Benefiting Scripps Memorial Hospital Encinitas	December 7, 2019 Benefiting Scripps Memorial Hospital La Jolla	March 7, 2020 Benefiting Scripps Mercy Hospital	May 7, 2020 Benefiting Scripps MD Anderson Cancer Center
Title Sponsor \$50,000	 Two VIP tables (20 tickets) "Presented by" on event collateral One overnight stay at Humphreys Half Moon Inn on event night Invitation for two to an upcoming M.O.S.T. trip Logo recognition on event collateral and event website Full-page, color tribute Exclusive to one sponsor 	 Two tables (20 tickets) to The Invitational Dinner Four tournament player spots Four tickets to the awards reception Logo recognition on event collateral and event website Logo displayed on golf carts Tee sponsor recognition on two holes Full-page, color tribute 	 20 tickets Private meet and greet with musical entertainment Logo recognition on event collateral and event website Full-screen, digital color tribute 	 Two tables (20 tickets) Logo recognition on event website Sponsor recognition on event collateral Special recognition from the podium One overnight stay at Fairmont Grand Del Mar on event night 	 Two tables (20 tickets) Logo recognition on event collateral and event website Full-page, color tribute One overnight stay at Manchester Grand Hyatt San Diego on event night Invitation for four to the patron party 	 Two tables (20 tickets) - VIP seating Logo recognition on event collateral and event website Full-page, color tribute Table host signage One overnight stay at Hyatt Regency La Jolla at Aventine on event night Invitation for four to the patron party
Premier Sponsor \$25,000	 One VIP table (10 tickets) One overnight stay at Humphreys Half Moon Inn on event night Invitation for one to an upcoming M.O.S.T. trip Logo recognition on event collateral and event website Full-page, color tribute 	 One table (10 tickets) to The Invitational Dinner Four tournament player spots Four tickets to the awards reception Logo recognition on event collateral and event website Logo displayed on golf carts Tee sponsor recognition on two holes Full-page, color tribute 	 10 tickets Logo recognition on event collateral and event website Full-screen, digital color tribute 	 One table (10 tickets) Logo recognition on event website Sponsor recognition on event collateral Special recognition from the podium One overnight stay at Fairmont Grand Del Mar on event night 	 One table (10 tickets) Logo recognition on event collateral and event website Full-page, color tribute One overnight stay at Manchester Grand Hyatt San Diego on event night Invitation for four to the patron party 	 One table (10 tickets) - VIP seating Logo recognition on event collateral and event website Full-page, color tribute Table host signage One overnight stay at Hyatt Regency La Jolla at Aventine on event night Invitation for four to the patron party
Patron Sponsor \$15,000	 One VIP table (10 tickets) Logo recognition on event collateral and event website Half-page, color tribute 	 Eight tickets to The Invitational Dinner Four tournament player spots Four tickets to the awards reception Logo recognition on event collateral and event website Tee sponsor recognition on one hole Half-page, color tribute 	 10 tickets Logo recognition on event collateral and event website Half-screen, digital color tribute 	 One table (10 tickets) Logo recognition on event registration website Sponsor recognition on event collateral One overnight stay at Fairmont Grand Del Mar on event night 	 One table (10 tickets) Logo recognition on event collateral and event website Half-page, color tribute Invitation for four to the patron party 	 One table (10 tickets) Logo recognition on event collateral and event website Half-page, color tribute Table host signage Invitation for four to the patron party
Supporting Sponsor \$10,000	 Eight tickets Sponsor recognition on event collateral and event website Half-page, color tribute 	 Four tickets to The Invitational Dinner Four tournament player spots Four tickets to the awards reception Sponsor recognition on event collateral and event website Half-page, color tribute 	 Eight tickets Sponsor recognition on event collateral and event website Half-screen, digital color tribute 	 Eight tickets Sponsor recognition on event collateral and event website One overnight stay at Fairmont Grand Del Mar on event night 	 Eight tickets Sponsor recognition on event collateral and event website Half-page, color tribute Invitation for two to the patron party 	 Eight tickets Sponsor recognition on event collateral and event website Half-page, color tribute Invitation for two to the patron party
Friend Sponsor \$5,000	 Six tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute 	 Two tickets to The Invitational Dinner Two tournament player spots Two tickets to the awards reception Sponsor recognition on event collateral and event website Quarter-page, color tribute 	 Six tickets Sponsor recognition on event collateral and event website Quarter-screen, digital color tribute 	 Six tickets Sponsor recognition on event collateral and event website 	 Six tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute Invitation for two to the patron party 	 Six tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute Invitation for two to the patron party
Contributing Sponsor \$2,500	 Four tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute 	 Two tickets to The Invitational Dinner Two tickets to the awards reception Sponsor recognition on event collateral and event website Tee sponsor recognition on one hole Quarter-page, color tribute 	 Four tickets Sponsor recognition on event collateral and event website Quarter-screen, digital color tribute 	Two tickets Sponsor recognition on event collateral and event website	 Two tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute Invitation for two to the patron party 	 Four tickets Sponsor recognition on event collateral and event website Quarter-page, color tribute Invitation for two to the patron party
Advocate Sponsor \$1,000	Two ticketsSponsor recognition on event collateral and event website		Two ticketsSponsor recognition on event collateral and event website			

About Scripps Health

Scripps Health is a private, nonprofit, integrated health system in San Diego that treats more than 700,000 patients annually at facilities that include:

- Five acute-care hospital campuses
- More than 3,000 affiliated physicians and 15,000 employees
- Scripps Clinic and Scripps Coastal Medical Center, a network of integrated facilities with specialists from more than 60 medical and surgical specialties at 28 outpatient centers and clinics
- Home health services
- A wide range of health education classes and support services

Scripps Health Foundation



Philanthropy has been at the heart of our organization since Ellen Browning Scripps founded Scripps Metabolic Clinic in 1924 and Mother Mary Michael Cummings started St. Joseph's Dispensary in 1890. Since then, the health system has now grown to extend from Chula Vista to Oceanside, with more than

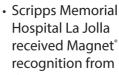
28 primary and specialty care outpatient centers. Through the support of our donors and partners, Scripps Health Foundation has helped us become a premier health care system in the region.

Marketing By the Numbers

The Corporate Sponsorship Program allows us to promote the involvement of our partners to a large sector of our community.

- Scripps website hits: 55,000 page views per year
- Save the Date and Invitation mailings: approximately 4,000 homes and businesses in San Diego County
- Event program books at event: Between 225 and 600, depending on event

Accolades







the American Nurses Credentialing Center

- U.S. News & World Report ranked the combined programs at Scripps Green Hospital and Scripps Memorial Hospital La Jolla No. 1 in San Diego region and No. 6 in California.
- Scripps was named among the nation's best in eight specialties in the U.S. News & World Report magazine's annual "Best Hospitals" list.
- Truven Health Analytics named Scripps Health among the top five large health systems in the nation. Scripps was the only California health care system on the Truven Top 15 Health Systems list this year.

We greatly appreciate your consideration in supporting our mission and values through our annual events. For more information about the Corporate Sponsorship Program, please contact Special Events at specialevents@scrippshealth.org or 858-678-6349.

"Through philanthropy we help to heal, enhance and save lives."

